

Welcome to the second edition of our BCC newsletter with updates on our existing and new projects and the expansion of our software developing team.

Stewart Braznell (Director)

## Ben joins the team

Ben Venthen has joined BCC in May as our Senior Software Engineer, he is an expert in Internet Software Systems and brings useful skills for mobile phone applications. He has been getting to know our products by providing useful features and enhancements like:

- Allowing mobile phone applications to work correctly when no signal is available
- Statistical data for managers on mobile phone usage
- A module to add-on to customers websites allowing them to manage their own content.
- As an example see the Andrews web site ([www.andrewswaterheaters.co.uk](http://www.andrewswaterheaters.co.uk))

## BCC client wins Shropshire Business Award



We would like to congratulate Classic Wine Direct ([www.classic-wine.co.uk](http://www.classic-wine.co.uk)) for receiving the Technology Award in the Shropshire Business of the Year Awards for 2006 for their website developed in partnership with us.

Classic Wine utilises its website as a shop front and has successfully secured markets in three target areas, they are, wine enthusiasts, local restaurants and corporate business gifts to the professional services sector. Company Director Clive Dickinson said that "We could demonstrate to the judges that the company is totally computerised, each process within the business model is run with bespoke software. It is quite rewarding to see that we have found an IT solution for every issue which we were confronted with, the only area in where we don't use

computers is 'tasting the wines', that privilege is left entirely to me and our customers".

BCC Limited developed the program running the E-commerce website and helped with the design of the database and web page structure.

## CHN sponsored bike ride from Gornal to Land's End



CHN are acting as Fundraising Managers for Macmillan Cancer Support and Age Concern with Plumbing Trade Supplies and Lovell.

They aim to provide more specialist cancer services in our local area for cancer patients and their families.

Age Concern touches the lives of over 250,000 people every week through community services, lunch clubs, exercise classes befriending and handypersons. Money raised will go towards Winter Warmth Grants.

The journey will commence on Monday 14<sup>th</sup> August and will take just 5 days aiming to raise £25,000 !

If you'd like to give some encouragement to this very worthwhile cause.... Please contact Anne-Louise who will add your name and donation to the sponsor form.

From left to right:

Peter Dobson, Managing Director, CHN Gas Service & Maintenance Ltd and CHN Special Projects Ltd

David Cole, M.D., CHN Contractors Ltd and CHN Electrical Services Ltd

Steve Ulfing, Quantity Surveyor, CHN Contractors Ltd

John Sneyd, Contract Supervisor, CHN Gas Service & Maintenance Ltd



If you require further information on any of our products and services please contact :-

**Stewart Braznell (Director) | 0121 501 2288 | [seb@bcclimited.co.uk](mailto:seb@bcclimited.co.uk)**

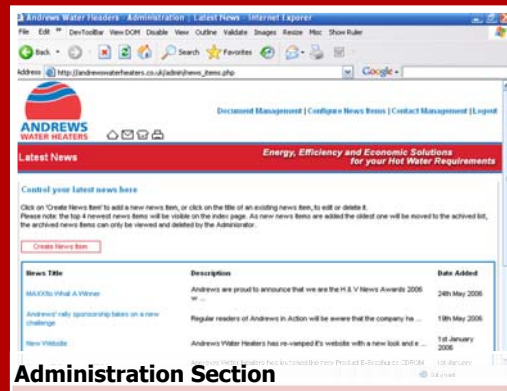
**Anne-Louise Slattery (Sales & Account Executive) | 0121 501 2288 | [als@bcclimited.co.uk](mailto:als@bcclimited.co.uk)**



# Now for the hat trick...

Last time we mentioned Andrews Water Heaters had just launched their first product catalogue CD which was hot on the heels of their Product Guide: Size-It 2006. Well to complete their hat trick of successful products provided by BCC they have recently re-launched their web site. The site was totally re-designed by BCC to give:

- a **modern look** and feel
- sections on **new products**
- **updated success stories** and projects
- **downloads to clients** of all their sales and technical literature for every single product.
- A Facility to allow Andrews to **modify their web site content** and literature downloads



If you would like to improve your marketing, sales or provide more information to your clients then contact Anne-Louise 0121 501 2288. Find out more about:

- Product / Sales CDs
  - Product Selection Guides software
- See [www.bcclimited.co.uk/brochures/cds\\_brochure\\_web.pdf](http://www.bcclimited.co.uk/brochures/cds_brochure_web.pdf)
- Web site updating with re-design and new features
  - Updating your own web site
- See [www.bcclimited.co.uk/services\\_webdesign.html](http://www.bcclimited.co.uk/services_webdesign.html)



# Halesowen Gas Services benefit from the Repairs program



Prior to BCC Repairs being installed, Halesowen Gas Services were running a contract for over 1000 properties on spreadsheets. They had problems with paperwork, keeping track of jobs and invoicing.

BCC Repairs Program solved their problems quickly and efficiently, improving the information they could give to their client **Black Country Housing Association**.

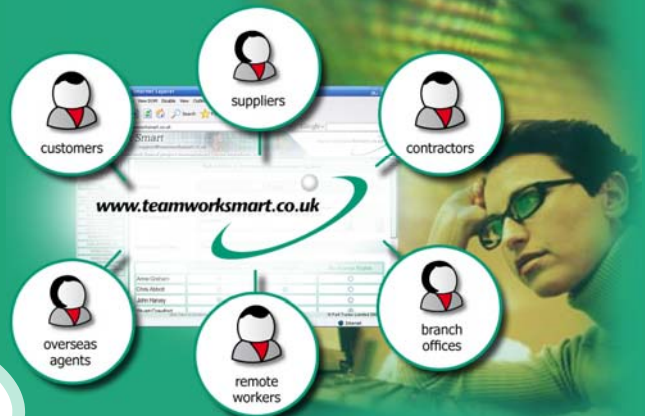


# Team Work Smart – increases users at Dudley Council

Bringing Your Business Community Together  
**Share and Communicate Anytime, Anywhere.**

Last month we received a call from a Dudley customer asking to increase the number of users in their Team Work Smart...

*"Dudley Council want to add how many users in Team Work Smart ... did you say fifteen or fifty ?"*



[www.teamworksmart.co.uk](http://www.teamworksmart.co.uk)

Team Work Smart has proven to be such a vital tool between the council and their contractor that they decided to increase users taking it from 20 to 70.

Team Work Smart is well managed and supported by BCC Limited using its rack of servers at a major Internet Provider, which means that the Team Work Smart system is reliable and scalable.

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