

"BCC Limited would to thank all of our customers big and small – all of you have given us overwhelming support during 2006 – thank you very much"

Stewart Braznell (Director)

The hardworking team and myself would like to wish everyone a **Very Merry Christmas** and a **Happy New Year**.

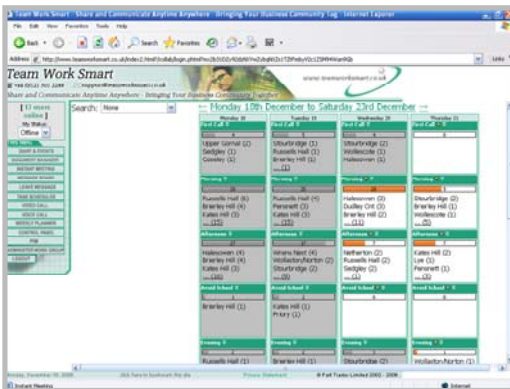
If you'd liked to collect **Free Mistletoe** from our offices if you are around Halesowen this week then please order it at: www.bcclimited.co.uk/freemistletoe

Office times over Christmas

Please note we'll be working up to 4pm Friday 22nd and the office is open again on Tuesday 2nd 2007 8.30am. You can still phone, email or Skype us (seb_skype) between these times in case of any major technical problems.

Our new Team Member Mat gets a date with Dudley Council

Its seems a while ago now, but just as our Summer Newsletter hit the press **Mat joined BCC** as our latest programmer and he has already done two systems on CHN's **contract for Dudley Council**:



The **Weekly Scheduling / Planner system** – is used by housing staff at Dudley Council to **book appointments** for tenants wanting repairs. Available online to the Council and their contractor at the same time it allows both to make **bookings simultaneously**. The picture shows how easy it is for them to see where engineers are for the week and a gauge shows when the diary slot is filling up. Its makes **commercial and environmental savings** by allowing the Council and Contractor to make bookings according to where in the borough engineers are scheduled to be.

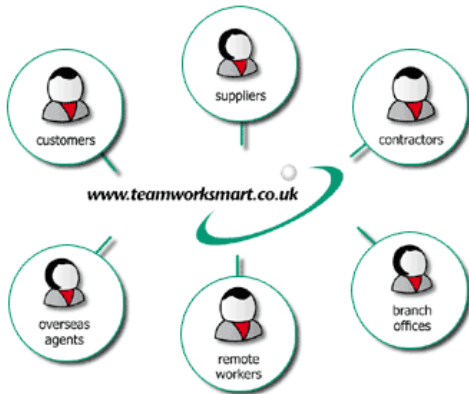
"Our housing maintenance performance has increased since introducing the Weekly Scheduling / Planning System developed by BCC. It improves access rates, especially to difficult properties, with it being so easy to book appointments for our tenants. The system is an ideal, online partnership link with our contractor CHN"

Sue Bills
Contact Centre Manager

If you want to see if **you can make savings with this new tool** then give Mat a call now on 0121 501 2288 and have a look how it works.

Improvements to our Systems

New boy Mat and his programming knowledge have been a real help to ease the load on Stew and Ben allowing us to **turn your orders around quicker**. Mat's also brings useful skills for writing **applications for mobile PDA devices** and fixing top end servers, which has **benefited a lot of BCC clients** with...



- Fixing security and backup issues on our web servers.
- Configuring and installing a new server for our video conferencing system (apologies for the interruption to those of you using the Hubs System (www.supplychain-uk.co.uk) and www.teamworksmart.co.uk .
- Updating the free telephone voice call system with the latest VOIP software from our suppliers.
- Installing a spam filter on our web server.

BCC debut in Dubai

Our first client in Dubai – Advanced Security Protection – ordered a completely new web site to attract business in Dubai for :-

Risk Management, Security Consultancy and Executive Protection & Handling



"When dealing in international markets, it's important for Advanced Security Protection to have exposure to both our local clients in the Middle East and UK, as well as potential new clients from international theatres such as Europe, Asia and North America. BCC have helped in providing us a simple and cost effective point of reference for existing and new customers."

Stuart Thompson, Managing Director

If any of you have contacts in Dubai or the Middle East it would help us promote the new site if you email them the link: www.advancedsecurityprotection.com , or forward this newsletter to them – thank you.

And another new client for BCC....

Armstrong Integrated Systems Ltd supply package plant rooms and fire pump kits. A series of Microsoft Access databases manages their whole business process handling some £6m of purchase orders and £10m of live projects. Naturally such a business critical system is constantly being updated and needs excellent support. BCC was selected to provide this service.

"Our database systems handle the majority of our business and are critical to us. It was therefore important we chose a reliable company with the experience to understand, maintain and take our systems forward."

Dominic Cutts
Projects & Engineering Manager

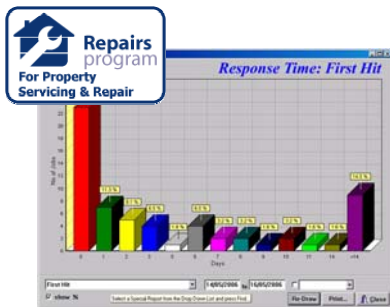
In fact, since the summer BCC has had a influx of orders from customers requiring tweaks or additions to their Microsoft Access databases – suggesting there's life still in one of Microsoft's better products. We have been busy doing Microsoft Access database work for:

- The British Association of Landscape Industries (www.bali.org.uk) - the site's by us too
- ICOM Energy Association (www.icomenergyassociation.org.uk) - also designed by us
- Classic Wine – who's e-Commerce site (www.classic-wine.co.uk) – programmed by us – won an award this year.
- Storage Equipment Manufacturer's Association

CHN sponsored bike ride – thank you to those that contributed

Raised over £17,000 including a cheque for £500 from BCC.

CHN use the following products from BCC:



Digital Pen & Paper



Microsoft's update: Internet Explorer 7

Important: your website *may* now have problems since "IE7" has hit desktops of your customers and competition.

This is going to affect almost everybody, since it typically automatically downloads over broadband to computer desktops all over the world!

Check your websites now by viewing them in Internet Explorer 7 (can be downloaded with "Windows Updates"). **We are already taking bookings to get things fixed so contact KAL at BCC ASAP to get a time slot as early as possible. Call 0121 501 2288 now and beat your competitors' websites.**

That's the bad news but the good news is that the IE7 browser features many improvements including;

- Tabbed browsing
- RSS subscriptions
- Better printing
- Better searching
- Built in phishing controls (fraudulent websites)

Be aware that although this sounds good Microsoft is only playing catch-up to their competitors Firefox which is taking big chunks of the market – so check your website in Firefox as well whilst you're at it!

Why is it a problem?

In the past designing websites to work for all browsers needed many 'hacks' to get it to work including IE6 and now some of the hacks no longer work in IE7 and Firefox.

This means that website owners will need to check their websites using the new IE7 to make sure it works and displays correctly. Since IE7 is an "automatic update to Windows" it is expected that a large number of website owners will need to have their websites redesigned, developed or tweaked to ensure they work correctly.

Don't delay, call us now and we'll check your site out for you.... 0121 501 2288

If you require further information on any of our products and services please contact :-

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